

## Our Services

Transforma Consulting offers the following services in Tax, Legal and Business Consulting:

<p><b>Tax and Legal Consulting</b></p> <ul style="list-style-type: none"> <li>• Tax optimisation</li> <li>• Real estate in Switzerland</li> <li>• Set up of company</li> <li>• Tax status (holding, domiciliary company, mixed company etc.)</li> <li>• Tax Holiday</li> <li>• Sale and acquisition of companies, MBO, LBO</li> <li>• Corporate restructuring (Merger, demerger, spin-off etc.)</li> <li>• Financing and recapitalisation</li> <li>• Liquidation</li> <li>• International assignments of employees</li> <li>• Employees participations plan</li> <li>• Structuring private wealth</li> <li>• Voluntary disclosure</li> <li>• Tax proceedings</li> </ul>	<p><b>Business Consulting</b></p> <ul style="list-style-type: none"> <li>• Design and optimisation of business models</li> <li>• Corporate, business and functional strategies</li> <li>• Corporate planning and controlling</li> <li>• Analysis, design and optimisation of business processes</li> <li>• Review of activities and functions</li> <li>• Design and optimisation of organisational structures</li> <li>• Choice, optimisation and relocation of sites/ locations</li> <li>• Business plan</li> <li>• Development of models for cooperation and partnerships</li> <li>• Second opinions</li> <li>• Accompaniment and support of implementation processes</li> </ul>
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Focussed on private individuals, entrepreneurs and companies with cross-border operations we offer tailor-made services that integrate tax, legal, and business management expertise on a consistent basis:

<p><b>Company with substance</b></p> <ul style="list-style-type: none"> <li>• Analysis of national and international structures from a business management and tax perspective</li> <li>• Detection of tax risks in the country of origin</li> <li>• Identification of potential for realignment and optimisation of strategy, business model and value chain respectively</li> <li>• Determination of possible relocation of activities and functions</li> <li>• Negotiations with tax authorities, tax ruling</li> <li>• Support of implementation of business processes and structures</li> </ul>
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**Relocation of individuals and companies**

- Choice of domicile internationally / within Switzerland
- Real estate purchase / rental
- Tax planning
- Tax structuring of private wealth / business
- Lump sum taxation
- Pension schemes, life insurances, employee participation plans etc.
- Residence permit
- Work permit
- Private or public school
- Social security
- Insurances (health, third party liability, household, car etc.)
- Clearing formalities for household goods

**International business and corporate structuring**

- Analysis of value chain
- Analysis of structure (business, legal, tax)
- Identification of potential for optimisation
- Development and optimisation of internationalisation strategies
- Adjustment of business model
- Reconfiguration and relocation of operative parts, activities and functions
- Optimisation of locations
- Adaptation of organisational, legal and tax structures
- Tax status (holding, domiciliary and or company, finance branch, principal structure etc.)
- Transfer pricing (cost plus, cost sharing, profit split, uncontrolled comparable price etc.)
- Financial (equity, loans, hybrids etc.) and income (dividends, interest, royalties etc.) structuring
- Implementation of business processes and structures
- Tax ruling

**Succession planning**

- Accompaniment of discussion on the future of company and entrepreneur
- Succession planning (how, who, when, financing etc.)
- Preparation and accompaniment of succession (strategic, legal, tax)
- Inheritance / advancement on inheritance / donation
- Sale of company
- Assistance with new activities

**Set up of business**

- Development and optimisation of business model and strategy
- Development and optimisation of business processes and business structures
- Choice of location
- Business plan
- Tax planning
- Legal form (Ltd., LLC, business partnership etc.)
- Social insurances (old age, disability and unemployment, pension fund etc.)
- Incorporation of a company
- Tax ruling